

1. PHASE : NEW IN BUSINESS



Greeting



Starting and Leading a Conversation



Your Family



Your Birth and Place of Living



Scheduling Date and Time



Your Education, Abilities, Characteristics



Your Job, Career, Company



Your Likes



Your Dislikes



Similarities



Differences



Agreeing



Disagreeing



Generalizing



Comparing

2. PHASE: LET'S EXCHANGE



Calls



Meetings



Conferences



Tele-conferences



Offering



Requesting



Suggesting



Advising



Ideas



Assumptions



Possibilities



Clarifying Understanding



Clarifying Meaning



Asking for Directions



Asking for Details

20 MODULES

15 MODULES

3 PHASE: PATH TO MASTERY



Interviews



Networking



Cross-Cultural
Contact



Handling Crisis



Handling Criticism



Presenting
Performance



Presenting
Numbers



Negotiating



Coaching



Writing

PROFESYONEL BİR İÇERİKLE



EMİN ELLERDESİNİZ

10 MODULES